#### **New Business** Instruction Cover Sheet

Ameritas Life Insurance Corp. ("Company") P.O. Box 305086, Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office Producer Information Proposed Insured Information Name Name Producer # Profile # Date of Birth Telephone Social Security Number Number Producer Date Number of pages E-mail being sent If Companion Application, list Companion Name (and Policy Number, if known): Case Manager/ Case Manager/ Administrator Administrator Email **Product(s) being applied for:** 

Term IUL Medical Requirements/Parameds (if applicable): Will be ordered automatically by Ameritas based on age/face amount through Exam One (only vendor available at this time). If you choose to order, check "Agent Order" below and understand this may add processing time. Agent Order (Exam One only) **Enclosures:** (check all items being submitted or to follow) To Attached Follow Attached Follow Replacement / 1035 Exchange (mail original) **Application** Check (amount of check \$ Illustration / UN 0008 IR / PHI Order# Income Documentation **EFT Form** Comments:

#### Please Note:

- One application per submitting transmission. Do not mail original if you sent electronically or via fax.
- Before submitting a copy of the check, write the insured's SSN & full name in the memo portion of the initial premium check.
- Include a copy of this form when mailing the original check and replacement/transfer paperwork.
- U.S. Mail to Client Service Office, P.O. Box 305086, Nashville, TN 37230-5086
- Overnight Mail to Client Service Office, 100 Centerview Drive, Suite 100, Nashville, TN 37214
- Affix a copy of the check. Original must be received in 10 days.
- 1. The Notice of Insurance Information Practices must be given to the client prior to completion of the application.
- 2. The proposed insured and owner/trustee, if different, must sign the form where indicated.
- 3. We cannot accept life insurance applications for minors younger than 15 (fifteen) days old.
- 4. If the insured is a minor, then the insured's guardian should sign on the insured's signature line. If the guardian also happens to be the owner, then he/she will also need to sign on the owner's line. We need signatures on both lines.
- 5. ALL questions must be answered. Changes to answers must be initialed and dated by the proposed insured and the applicant, if the applicant is not the proposed insured. Do not use correction fluid or correction tape to change any answers, or fill in any blank information after the application has been signed.
- 6. If premium or Electronic Fund Transfer (EFT) authorization is obtained with the application, please review the TIA before completing the Payor section of this application as Ameritas may not be able to bind coverage or collect money subject to the terms of the TIA.
- 7. FATCA requires: (a) IRS Form W-9 for all US entity policy owners, (b) IRS Form W-8BEN for all foreign individual policy owners, and (c) the appropriate IRS Form from the W-8 series for foreign entity policy owners. For further information and instructions, please refer to http://www.irs.gov/Businesses/Corporations/FATCA-Related-Forms.
- 8. If you learn of any adverse information after the application has been submitted and before the policy is issued or delivered, you are required to report it immediately.
- 9. If a life insurance contract is being replaced, you must follow appropriate replacement procedures.

UN 2001 ZZ 04-27-17

## **Application for Individual Life Insurance** Notice of Insurance Information Practices

Ameritas Life Insurance Corp. ("Company") P.O. Box 305086, Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office

To issue an insurance policy we need to obtain information about you and any other persons proposed for insurance. Some of that information will come from you and some will come from other sources. We may obtain information relating to any proposed insured's mental and physical health, general character and reputation, habits, finances, occupation, other insurance coverage, or participation in hazardous activities.

This information may be obtained from physicians, medical professionals, hospitals, clinics or other medical care institutions, or from MIB, Inc. ("MIB"), public records, consumer reporting agencies, financial sources, other insurance companies, agents, friends, neighbors and associates. We may obtain information through exchanges or correspondence, by telephone or by personal contact.

Information regarding your insurability or claims will be treated as confidential. The Company or its reinsurers may, however, make a brief report thereon to MIB, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information in its file. Upon receipt of a request from you, the MIB will arrange disclosure of any information it may have in your file. If you question the accuracy of information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of the MIB's information office is 50 Braintree Hill, Suite 400, Braintree, Massachusetts 02184-8734; telephone number (866) 692-6901 (TTY 866-346-3642); website address www.mib.com. The Company or its reinsurers may also release information in its file to other life insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted.

Furthermore, as part of our procedure for processing your insurance application, an investigative consumer report may be prepared whereby information is obtained through personal interviews with your neighbors, friends, associates, or others with whom you are acquainted.

This inquiry and any subsequent investigative consumer report update which may also be requested includes information as to your character, general reputation, personal characteristics, and mode of living.

You have the right to be personally interviewed if we order an investigative consumer report. Please notify our agent if this is your wish. You are also entitled to receive a copy of the investigative consumer report whether or not an interview is conducted. You also have the right to make a written request within a reasonable period of time to receive additional, detailed information about the nature and scope of this investigation.

To reduce costs and offer insurance coverage at the lowest possible premium, the Company may also use a Personal History Interview. A specially trained interviewer may call to discuss information contained in your application or to ask questions related to the underwriting of your insurance. We will attempt to conduct this telephone interview at your convenience and at a number you designate.

In the event of an adverse underwriting decision, upon written request, we will provide you with the specific reason in writing for that adverse underwriting decision.

As a general practice, we will not disclose personal information about you to anyone else without your consent, unless a legitimate business need exists or disclosure is required or permitted by law. A description of the circumstances under which information about you might be disclosed without your authorization will be sent to you upon request.

You have a right of access to personal information we maintain in our files and to request correction, amendment, or deletion of any information you believe to be incorrect. You may request a description of established procedures which will allow access to and correction of such personal information.

If you wish to have a more detailed explanation of our information practices, including your rights of access to and correction of personal information, please contact the Underwriting Department at the above address.

DETACH AND DELIVER TO PROPOSED INSURED BEFORE COMPLETION OF THE APPLICATION

ICC16 UN 2078 ZZ 11-16 11-09-17

## **Application for Individual Life Insurance**

Ameritas Life Insurance Corp. ("Company") P.O. Box 305086, Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office

| Suffix:   Address:   Suffix:   Address:   Suffix:   Address:   State:   ZIP:   Years at this Address:   Sex:   Male   Female   SSN or   Tax ID Number:   /     Place of Birth:   Place of Birth (State/Country):   /     Driver's License or   Government issued picture ID:   State:   Country:     Phone #:   Cell   Home   Wo   Best time to call:   AM   PM   If you are not available when we call, may we speak with your spouse?   Yes   No   E-mail Address:   Residency Status:   U.S. Resident   Other:   Are you a U.S. Citizen?   Yes   No   (If "No" provide a copy of valid Passport and Visa)   Citizenship:   Visa Type:   Visa #:   Number of years residing in U.S.:   Employer Name:   Address:   City:   State:   ZIP:   Occupation:   Years:   Duties:   Visa #:   Suffix:   Sex:   Male   Female   Place of Birth (State/Country):   /   Social Security No.:   Driver's License No.:   Relationship:   Suffix:   Social Security No.:   Driver's License No.:   Relationship:   Social Security No.:   Social Security No.:   Driver's License No.:   Relationship:   Social Security No.:   Social Security No.:   Driver's License No.:   Relationship:   Social Security No.:   Social Security No.:   Driver's License No.:   Relationship:   Social Security No.:   Social Security No.: | -        | osed Insured (One)            |                          | a ad Nie         |             |           | 0.11                    |
|--|----------|-------------------------------|--------------------------|------------------|-------------|-----------|-------------------------|
| City:  |          |                               |                          |                  |             |           |                         |
| City:  | Address  | S:                            |                          |                  |             |           |                         |
| Sex:   Male   Female   SSN or   Tax ID Number:   Date of Birth:   Place of Birth (State/Country):   /     Driver's License or   Government issued picture ID:   State:   Country:     Phone #:     Cell   Home   Work   Phone #:     Cell   Home   Wo Best time to call:   AM   PM   If you are not available when we call, may we speak with your spouse?   Yes   No E-mail Address:   Residency Status:   U.S. Resident   Other:   Are you a U.S. Citizen?   Yes   No   (If "No," provide a copy of valid Passport and Visa) Citizenship:   Visa Type:   Visa #:   Number of years residing in U.S.:   Employer Name:   Address:   City:   State:   ZIP:   Occupation:   Years:   Duties:   Qate of Birth:   Sex:   Male   Female   Place of Birth (State/Country):   / Social Security No.:   Driver's License No.:   Relationship:   First Name:   Sex:   Male   Female   Place of Birth (State/Country):   Social Security No.:   Driver's License No.:   Relationship:   Social Security No.:   Driver's Corporation - State or County of Incorporation:   |          |                               |                          |                  |             |           |                         |
| Date of Birth:   |          |                               |                          |                  |             |           |                         |
| Driver's License or   Government issued picture ID:   State:   Country:  |          |                               |                          |                  |             |           |                         |
| Phone #:   Cell   Home   Work   Phone #:   Cell   Home   Wo Best time to call:   AM   PM   If you are not available when we call, may we speak with your spouse?   Yes   No E-mail Address:   Residency Status:   U.S. Resident   Other:   Are you a U.S. Citizen?   Yes   No   (If "No," provide a copy of valid Passport and Visa)   Citizenship:   Visa Type:   Visa #:   Number of years residing in U.S.: _ Employer Name:   Address:   City:   State:   ZIP:   Cocupation:   Years:   Duties:   ZProposed Insured (Child)   First Name:   Sex:   Male   Female   Place of Birth (State/Country): /   Social Security No.:   Driver's License No.:   Relationship:   Suffix:   Social Security No.:   Driver's License No.:   Relationship:   Social Security No.:   Relationship:   Social Security No.:   Driver's License No.:   Relationship:   Social Security No.:   Social Security No.:   Relationship:   Social  |          |                               |                          |                  |             |           |                         |
| Best time to call:   AM   PM   If you are not available when we call, may we speak with your spouse?   Yes   No   E-mail Address:   Residency Status:   U.S. Resident   Other:   Are you a U.S. Citizen?   Yes   No   (If "No," provide a copy of valid Passport and Visa)   Citizenship:   Visa Type:   Visa #:   Number of years residing in U.S.:   Employer Name:   Address:   City:   State:   ZIP:   Occupation:   Years:   Duties:   Years:   Duties:   Years:   Duties:   Sex:   Male   Female   Place of Birth (State/Country):   / Social Security No.:   Driver's License No.:   Relationship:   First Name:   Suffix:   Date of Birth:   Sex:   Male   Female   Place of Birth (State/Country):   Social Security No.:   Driver's License No.:   Relationship:   Suffix:   Social Security No.:   Driver's License No.:   Relationship:   Social Security No.:   Driver's License No.:   Relationship:   Suffix:   Social Security No.:   Driver's License No.:   Relationship:   Social Security No.:   Driver's License No.:   Relationship:   Suffix:   |          |                               |                          |                  |             |           |                         |
| E-mail Address:  |          |                               |                          |                  |             |           |                         |
| Residency Status:  U.S. Resident Other:  Are you a U.S. Citizen?  Yes  No  (If "No," provide a copy of valid Passport and Visa)  Citizenship:  Visa Type:  Visa #:  Number of years residing in U.S.:  Employer Name:  Address:  |          |                               |                          |                  |             | -         |                         |
| Citizenship:   |          |                               |                          |                  |             |           |                         |
| Employer Name:   | Are you  | ı a U.S. Citizen? 🗌 Yes 🗌 No  | (If "No," provide a copy | of valid Passpor | t and Visa) |           |                         |
| Address:   | Citizens | ship:Vi                       | sa Type:                 | Visa #:          |             | Number of | years residing in U.S.: |
| Address:   |          |                               |                          |                  |             |           |                         |
| Occupation:  |          |                               |                          |                  |             | State:    | ZIP:                    |
| Duties:  |          |                               |                          |                  |             |           |                         |
| 2. Proposed Insured (Child)  First Name: MI: Last Name: Suffix:  Date of Birth: Sex:   |          |                               |                          |                  |             |           |                         |
| First Name: MI: Last Name: Suffix: Date of Birth: Sex: Male Female Place of Birth (State/Country): / Social Security No.: Driver's License No.: Relationship: First Name: MI: Last Name: Suffix: Suffix: Date of Birth: Sex: Male Female Place of Birth (State/Country): Social Security No.: Driver's License No.: Relationship:    3. Owner Information (complete only if Owner is other than Proposed Insured) Partnership Corporation - State or County of Incorporation: (For Trust, Partnership, or Corporation, complete IRS Form W-9; For Employer-Owned Life Insurance, complete Form UN 1166)   First Name: MI: Last Name: Suffix: Suffix: Relationship to Proposed Insured(s): Suffix:  |          |                               |                          |                  |             |           |                         |
| Date of Birth: Sex: Male Female Place of Birth (State/Country): / Social Security No.: Driver's License No.: Relationship:   | •        | ,                             |                          |                  |             |           |                         |
| Social Security No.: Driver's License No.: Relationship: First Name: MI: Last Name: Suffix: Suffix: Sex: Male Female Place of Birth (State/Country): Relationship: Social Security No.: Driver's License No.: Relationship: Social Security No.: Driver's License No.: Relationship: Social Security No.: Driver's License No.: Relationship: Relationship: Social Security No.: Driver's License No.: Relationship: Relationship: Note that Proposed Insured In   |          |                               |                          |                  |             |           |                         |
| First Name: MI: Last Name: Suffix:  Date of Birth: Sex:  |          |                               |                          |                  |             |           |                         |
| Date of Birth: Sex: Male Female Place of Birth (State/Country):   Social Security No.: Driver's License No.: Relationship:    3. Owner Information (complete only if Owner is other than Proposed Insured)  Individual Trust (provide copy) Partnership Corporation - State or County of Incorporation:   (For Trust, Partnership, or Corporation, complete IRS Form W-9; For Employer-Owned Life Insurance, complete Form UN 1166)  First Name: MI: Last Name: Suffix:   Relationship to Proposed Insured(s):   |          |                               |                          |                  |             |           |                         |
| Social Security No.: Driver's License No.: Relationship:  3. Owner Information (complete only if Owner is other than Proposed Insured)  _ Individual Trust (provide copy) Partnership Corporation - State or County of Incorporation: (For Trust, Partnership, or Corporation, complete IRS Form W-9; For Employer-Owned Life Insurance, complete Form UN 1166)  First Name: MI: Last Name: Suffix: Relationship to Proposed Insured(s):   |          |                               |                          |                  |             |           |                         |
| 3. Owner Information (complete only if Owner is other than Proposed Insured)  Individual Trust (provide copy) Partnership Corporation – State or County of Incorporation:  (For Trust, Partnership, or Corporation, complete IRS Form W-9; For Employer-Owned Life Insurance, complete Form UN 1166)  First Name:  Relationship to Proposed Insured(s):  |          |                               |                          |                  |             |           |                         |
| ☐ Individual ☐ Trust (provide copy) ☐ Partnership ☐ Corporation — State or County of Incorporation: (For Trust, Partnership, or Corporation, complete IRS Form W-9; For Employer-Owned Life Insurance, complete Form UN 1166)  First Name: MI: Last Name: Suffix: Suffix:  | Socia    | al Security No.:              | Driver's Lie             | cense No.:       |             | Relations | hip:                    |
| ☐ Individual ☐ Trust (provide copy) ☐ Partnership ☐ Corporation — State or County of Incorporation: (For Trust, Partnership, or Corporation, complete IRS Form W-9; For Employer-Owned Life Insurance, complete Form UN 1166)  First Name: MI: Last Name: Suffix: Suffix:  | 3 Owne   | er Information (complete only | if Nwner is other than F | Pronosed Insured | 4)          |           |                         |
| (For Trust, Partnership, or Corporation, complete IRS Form W-9; For Employer-Owned Life Insurance, complete Form UN 1166)  First Name: MI: Last Name: Suffix:  Relationship to Proposed Insured(s):  |          |                               |                          |                  |             | noration: |                         |
| First Name: MI: Last Name: Suffix:<br>Relationship to Proposed Insured(s):   |          | ***                           |                          |                  | -           |           |                         |
| Relationship to Proposed Insured(s):   | •        |                               |                          |                  |             | -         |                         |
|  |          |                               |                          |                  |             |           |                         |
| Trusteers) First Name. Mil. Last Name. Suittix.  |          |                               |                          |                  |             |           |                         |
| ☐ Date of Birth or ☐ Date of Trust: ☐ SSN or ☐ Tax ID Number: ☐  |          |                               |                          |                  |             |           |                         |
| ☐ Driver's License or ☐ Government issued picture ID: State: Country:  |          |                               |                          |                  |             |           |                         |
| Address:   |          |                               |                          |                  |             | _         |                         |
| Audi 660.  | Addiosc  | U                             |                          |                  |             |           |                         |
| City: State: ZIP: Years at this Address:   |          | City                          |                          | Ctata:           | 7ID·        | Vaa       | re at this Addrass      |
| Phone #: Cell  | Dhono #  |                               |                          |                  |             |           |                         |
|  |          |                               |                          |                  |             |           |                         |
| E-mail Address:  |          |                               |                          |                  |             |           |                         |
| Are you a U.S. Citizen?  |          |                               |                          |                  |             |           |                         |
|  | •        |                               |                          | •                |             |           | *                       |
| Citizenship: Visa Type: Visa #: Number of years residing in U.S.: Suggestor Output First Name: Suffix:   |          |                               |                          |                  |             |           |                         |
| Successor Owner First Name: MI: Last Name: Suffix:<br>SSN or Tax ID Number:  |          |                               |                          |                  | IVAIIIT     |           | Suilix:                 |

| 4. | Beneficiary Unless other                                 | wise in             | dicated, multiple beneficiaries of the   | same class shall be        | paid equally to the su            | irvivor or survivors. |
|----|--|---------------------|--|----------------------------|-----------------------------------|-----------------------|
|    | Primary Full Name(s)                                     | %                   | Address: Street<br>City / State / ZIP  | Relationship<br>to Insured | Date of Birth or Date of Trust    | SSN/EIN               |
|    |  |                     |  |                            |                                   |                       |
|    |  |                     |  |                            |                                   |                       |
|    |  |                     |  |                            |                                   |                       |
|    | Total:   | 100%                |  |                            |                                   |                       |
|    | Contingent Full Name(s)                                  | %                   | Address: Street<br>City / State / ZIP  | Relationship<br>to Insured | Date of Birth<br>or Date of Trust | SSN/EIN               |
|    |  |                     |  |                            |                                   |                       |
|    |  |                     |  |                            |                                   |                       |
|    |  |                     |  |                            |                                   |                       |
|    |  |                     |  |                            |                                   |                       |
|    | Total:   | 100%                |  |                            |                                   |                       |
| 5. | Product Name Enter                                       | product             | name here:   |                            |                                   |                       |
|    | <del></del>  |                     | <br>Term 15  | 5 ☐ Term 30 ☐              | Other:                            |                       |
|    | Supplementary Benefits:  Accidental Death Benefit Ri     | ider .              | \$   | Children's Insuran         | ce Rider                          | \$                    |
|    | ☐ Waiver of Premium Rider                                |                     | [  |                            |                                   |                       |
|    | Death Benefit Option:   Opt                              | ion A (S            | Amount <i>(base only):</i> Specified Amount)   Option B (Specified GPT - Guideline Premium Test (Defau | ecified Amount plus A      | ccount Value)                     |                       |
|    | Accelerated Death Benefit is select one Residual Death I |                     | onic, Critical and Terminal Illness Rid  |                            |                                   | Rider \$              |
|    | Waiver of Monthly Deduc                                  | tion O <sub>l</sub> | otions:  | ☐ Far                      |                                   | er \$<br>\$           |
|    |  | -                   | ctions 0 months (default, no charge o  | DTION)                     |                                   | Rider \$              |
|    | Residual Death Benefit 0  Option 1: Residual De          | •                   | :<br>nefit 10% (default, no charge option)   |                            | time Income Rider                 |                       |
|    | ·  |                     | nefit 20% (for charge option)  | ☐ Sup                      | plemental Coverage I              | Rider \$              |
|    |  |                     |  | ☐ Wai                      | ver of Specified Premi            | ium Rider .\$         |
|    |  |                     |  | ☐ Oth                      | er:                               |                       |

|                  |  |   | Name                                  | e:  |   |                  |                                  |  |  |
|------------------|--|---|---------------------------------------|---|---|------------------|----------------------------------|--|--|
|                  |  |   |                                       |   |   |                  |                                  |  |  |
|                  |  |   |                                       |   |   |                  |                                  |  |  |
|                  | City, State, ZIP:  |   |                                       |   |   |                  |                                  |  |  |
|                  |  |   |                                       |   |   |                  |                                  |  |  |
|                  |  |   | Purp                                  | ose:  |   |                  |                                  |  |  |
| b.               | Premium Billing Method: E  |   |                                       |   | ☐ Direct Bill   |                  |                                  |  |  |
| C.               | Premium Frequency: Annu  | al 🗌 Semi-Annı  | ual 🗌 Quarterl                        | y 🗌 Monthly <i>(No</i>                      | nt available for Direct Bill,                           | )                |                                  |  |  |
| d.               | Has any premium been given in  | connection with the   | his application?                      | ☐ Yes <u>\$</u><br>☐ No                     | (complete Te  | mporary Insurar  | nce Agreement)                   |  |  |
|                  | ☐ Check here if this is a reque  | st for a <b>one-time</b>  | initial draft of th                   | ne direct modal pre                         | mium.   |                  |                                  |  |  |
| e.               | Planned Periodic Premium (mod  | lal) (Flexible Premi  | um Plans only):                       | \$  |   |                  |                                  |  |  |
| f.               | Additional First-Year Premium (/   | ump sum amounts   | s) (Flexible Premi                    | ium Plans only): \$                         |   |                  |                                  |  |  |
|                  |  |   |                                       |   |   |                  |                                  |  |  |
|                  | ectronic Delivery Author   |   |                                       |   | /III De "No."   |                  |                                  |  |  |
|                  | you consent to electronic deliver<br>y e-mail address is:  | -   |                                       |   |   |                  |                                  |  |  |
| ,                | y e-mail address is:<br>u have the right to revoke your co   |   |                                       |   |   | tion Vour cond   | ant will be                      |  |  |
| eff              | fective until you revoke it.   | •   | , ,                                   | •   |   |                  |                                  |  |  |
|                  | ectronic delivery will include: polic  | •   |                                       | •   | •   |                  |                                  |  |  |
|                  | We) will notify the Company of an dress is not provided in this secti  |   |                                       |   | sent for electronic delive                              | ry is given, but | a legible e-mail                 |  |  |
| Wh               | nen documents are ready to be vi   | ewed electronicall  | y, you will receiv                    | ve an e-mail notific                        | ation with a link to view                               | the materials o  | on our website.                  |  |  |
| as<br>ma<br>inte | rollment in this electronic delivery well as communications access ay be large. It is possible you cou ernet. Some documents are avail ailable on our website at no charge | to the internet. Wh<br>Id be charged by a<br>able as Portable D | nile the Company<br>an Internet Servi | y provides such inte<br>ce Provider or othe | ernet delivery free of cha<br>r party to receive or dow | irge, the size o | f the documents document via the |  |  |
| 8. E>            | xisting and Pending Insu   | ırance - Prop   | osed Insure                           | ed(s)                                       |   |                  |                                  |  |  |
|                  | Total life insurance in force on t   | •   |                                       | ` ,   |   | \$               |                                  |  |  |
|                  | Total life insurance currently per   |   | ·                                     |   |   |                  |                                  |  |  |
|                  | Of the current pending, applied f companies and with Ameritas, th  | or coverage, both \   | with other                            |   |   |                  |                                  |  |  |
| d.               | Will the insurance applied for on <i>If yes, complete replacement for</i>  |   |                                       |   | any Existing life or annui                              | ty policy?       | . 🗌 Yes 🗌 No                     |  |  |
|                  | Proposed Insured Name  | Company   | Policy Type                           | Policy Number                               | Amount of Insurance                                     | Issue Date       | Replacement?                     |  |  |
|                  |  |   |                                       |   |   |                  | Yes No                           |  |  |
|                  |  |   |                                       |   |   |                  | Yes No                           |  |  |
|                  |  |   |                                       |   |   |                  | Yes No                           |  |  |
|                  | Is this intended to be a 10  |   |                                       |   |   |                  |                                  |  |  |

#### 9. Financial Details **Income** (If minor, complete for Parent/Guardian) **Proposed Insured** Proposed Insured **Gross Unearned Annual Income Gross Earned Annual Income** (dividends, pensions, interest, Household Household (salary, commissions, bonuses) real estate income, etc.) **Gross Annual Income Total Net Worth** In the last 5 years, have you filed for bankruptcy? $\square$ Yes $\square$ No If "Yes:" Chapter: Date Opened: Date Closed: 10. Source of Premiums a. Check all that apply: Rollover Sale of personal property or real estate Current Income ☐ 1035 Exchange Transfer Employer ☐ Beneficiary IRA Premium Finance Insurance/Annuities (Loans/Withdrawals) ☐ Spousal Assumption Cash Savings ☐ Insurance or Annuity maturity value Relative or death benefit Other/Details: (if "Yes," give details): (if "Yes," give details): 11. Statement of Intent a. Have you ever sold, assigned, or pledged as collateral a life insurance policy, or an interest in a life insurance policy? $\square$ Yes $\square$ No (if "Yes," give details): \_ b. Is there, or will there be, any agreement or understanding that provides for a party, other than the Owner, to obtain any interest in any policy issued on the life of the proposed insured as a result of this application? $\square$ Yes $\square$ No c. Will the premiums be financed through a loan? Yes No (if "Yes," list: lender, duration of loan, and collateral required): d. Will any entity other than a life insurance company be medically evaluating the proposed insured either to obtain financing or to determine life expectancy? $\square$ Yes $\square$ No (if "Yes," give details): e. Will a captive insurance company own, control or benefit from this policy in any way? f. Will the source of any portion of the premium payments be assets of, or from contributions to, a captive insurance company? $\square$ Yes $\square$ No 12. Producer's Replacement Statement

#### 

part, of any existing life insurance, annuity contract, or any other accident and sickness insurance? Yes No (if "Yes," give details):

a. To the best of your knowledge, does the applicant have any existing insurance policies or annuity contracts?  $\square$  Yes  $\square$  No

b. To the best of your knowledge, does the policy applied for involve replacement, in whole or in

(if "Yes," give policy number(s) involved)

|  |   | e Questions (please provide detairson proposed for coverage:  | ils for "Yes" answers)   | Proposed Insured<br>One | Proposed<br>Child | d Insured |  |
|--|---|---|--|-------------------------|-------------------|-----------|--|
| a. l   | Jsed tol<br>(in Detai   | , ,   |  | . Yes No                | Yes               | □No       |  |
| r  | rated, m  | olied for insurance or reinstatement wh<br>nodified; or had any such insurance ca<br>ils, provide date, reason, and company | nceled or a renewal premium refused?   | . Yes No                | Yes               | □No       |  |
| c. Received or claimed: indemnity, benefits, or a payment for any injury, sickness or impaired condition within the last five years? |   |   |  |                         |                   |           |  |
| d. Ever made any flights, or intend to within the next two years, as: a pilot, student pilot, or crew member of any aircraft?        |   |   |  |                         |                   |           |  |
| e. E   | Been co<br>found to   | onvicted of a moving traffic violation, he be at fault, or had a driver's license r   | ad any traffic accidents in which you were evoked or suspended within the past five years? | . Yes No                | Yes               | ☐ No      |  |
| f. F   | Plead gu  | uilty to, convicted of, or currently have   | a charge pending for the violation of any criminal law?                                    | . 🗌 Yes 🗌 No            | Yes               | ☐ No      |  |
|  |   | ext year, any intention of traveling outsions<br>of complete Foreign Travel Questionnair                                    | de of the U.S. or Canada, or residing outside of the U.S.?.<br>e)                          | . Yes No                | Yes               | ☐ No      |  |
| 8  | any acti  | to or have entered a written agreemen<br>ve or reserve military, naval, or aerona<br>" complete Military Service Questionna | utic organization?   | . ☐ Yes ☐ No            | Yes               | □No       |  |
|  | i. Engaged in or plan to engage in, within the next two years, any form of the following: |   |  |                         |                   |           |  |
| ]  |   | tial Arts   | ountain climbing Parachuting/Skydiving Scub  | a diving                |                   |           |  |
| l  | Otne  | Pr  |  |                         |                   |           |  |
|  | estion<br>mber  | Name of Proposed Insured  | Details to any "Yes" answers to Lifestyle Questio  | ns                      |                   |           |  |
|  |   |   |  |                         |                   |           |  |
|  |   |   |  |                         |                   |           |  |
|  |   |   |  |                         |                   |           |  |
|  |   |   |  |                         |                   |           |  |
|  |   |   |  |                         |                   |           |  |
|  |   |   |  |                         |                   |           |  |
|  |   |   |  |                         |                   |           |  |
|  |   |   |  |                         |                   |           |  |

|   | 1ealth Questions (please provide details for "Yes" answers on following page)   |                 |              |                   |           |
|---|---|-----------------|--------------|-------------------|-----------|
|   | Proposed Insured One:   |                 |              |                   |           |
|   | ı. 1. Height: ft in. 2. Weight: lbs.  |                 |              |                   |           |
|   | Proposed Insured Child:   | Proposed<br>One | Insured      | Proposed<br>Child | d Insured |
|   | b. Has your weight changed by more than 10 lbs. in the last twelve months?  |                 | □No          | Yes               | ☐ No      |
|   | (If "Yes," list amount gained or lost and provide details.)   | . 🔲 163         |              | <u> </u>          |           |
| C | Have you ever been told by a member of the medical profession that you have,<br>or been diagnosed with or treated for:  |                 |              |                   |           |
|   | High blood pressure or high cholesterol levels?   | □ Voc           | □No          | ☐ Yes             | □No       |
|   | 2. Disorder of the eyes, ears, nose or throat?  |                 |              | Yes               | □ No      |
|   | 3. Dizziness, vertigo, fainting, seizures, recurrent headache; speech defect, tremor, neuropathy,   | . 🗀 103         |              | 103               | 110       |
|   | paralysis, multiple sclerosis, stroke, transient ischemic attack (TIA), memory loss, dementia or any  | /               |              |                   |           |
|   | other disorder of the brain or nervous system?  | . Yes           | ☐ No         | Yes               | ☐ No      |
|   | 4. Shortness of breath, chronic cough, bronchitis, asthma, emphysema,   |                 |              |                   |           |
|   | chronic obstructive pulmonary disease (COPD), sleep apnea, or chronic respiratory disorder?   | . L Yes         | ∐ No         | Yes               | No        |
|   | 5. Chest pain, irregular heartbeat, heart murmur, heart valve disease, heart attack, coronary artery disease, heart failure, aneurysm or other disorder of the heart or blood vessels?. | ☐ Yes           | □No          | Yes               | No        |
|   | 6. Intestinal bleeding, inflammatory bowel disease (including Crohn's disease or ulcerative colitis),   | . 🗀 100         |              | 100               |           |
|   | hepatitis, diverticulitis, recurrent indigestion or other disorder of the esophagus, stomach,   |                 |              |                   |           |
|   | intestines, pancreas, liver or gallbladder?   | . Yes           | ☐ No         | Yes Yes           | ☐ No      |
|   | 7. Sugar, protein, or blood in urine; sexually transmitted disease (excluding HIV);   | □ \/aa          | □ Na         | □ Va a            | □ NI-     |
|   | chronic kidney disease, kidney stone or other disorder of the kidneys or bladder?   |                 | □ No         | ∐ Yes             | □ No      |
|   | 8. Diabetes, elevated blood sugar, thyroid, pituitary, adrenal or other endocrine (glandular) disorders?  9. Disorder of the breasts, reproductive organs, or prostate?                 |                 | □ No         | ☐ Yes<br>☐ Yes    | □ No      |
|   | 10. C-section, miscarriage, or complication of pregnancy?   |                 | ☐ No<br>☐ No | Yes               | ☐ No      |
|   | 11. Arthritis, gout, lupus or disorder of or injury to the bones, muscles, wrists, hips, knees or other joints  |                 | □ No         | Yes               | □ No      |
|   | 12. Spinal, neck or back disorder or injury, including sprains, strains, or disc disorder?  |                 | □No          | Yes               | □ No      |
|   | 13. Mass, polyp, cyst, tumor or cancer?   |                 | □ No         | Yes               | □ No      |
|   | 14. Allergies; disorder of the skin; anemia, bleeding, clotting or other disorder of the blood?   |                 | □ No         | Yes               | □No       |
|   | 15. Anxiety, depression, stress, attention deficit hyperactivity disorder (ADHD),   | . 🗀             |              |                   |           |
|   | eating disorder or other psychiatric or mental health disorder?   | . 🗌 Yes         | ☐ No         | Yes               | No        |
|   | 16. Chronic fatigue, chronic pain, fibromyalgia, or fever of unknown cause?   |                 | ☐ No         | Yes Yes           | ☐ No      |
| C | I. Are you currently pregnant? (If "Yes," list expected due date.)  | . 🗌 Yes         | ☐ No         | Yes               | ☐ No      |
| е | e. Other than noted above, have you within the past five years:   |                 |              |                   |           |
|   | 1. Consulted or received treatment from a chiropractor?   | . Yes           | ☐ No         | Yes               | ☐ No      |
|   | 2. Had a checkup, consultation, illness, injury, or surgery; been a patient in a hospital, rehabilitation   |                 |              |                   |           |
|   | center or other medical facility; had an X-ray, EKG, heart scan, MRI or CT scan, biopsy or other  |                 |              |                   |           |
|   | diagnostic test (excluding HIV)?  | . L Yes         | □No          | Yes Yes           | No        |
|   | 3. Been advised by a member of the medical profession to have any diagnostic test (excluding HIV), hospitalization, or surgery which has not been completed?                            | Ves             | □No          | Yes               | No        |
| f | Within the past ten years, have you ever:   | . 🗀 100         |              |                   |           |
| 1 | Within the past ten years, have you ever:     1. Used marijuana, cocaine, heroin, barbiturates, tranquilizers, hallucinogens,   |                 |              |                   |           |
|   | amphetamines, narcotics or any other drug, except as legally prescribed by a physician?   | . Yes           | □No          | Yes               | ☐ No      |
|   | 2. Sought, received or been advised to seek medical treatment,  |                 |              |                   |           |
|   | counseling or participation in a support group for the use of alcohol or drugs?   | . Yes           | ☐ No         | Yes               | No        |
|   | 3. Consumed alcoholic beverages? If yes, specify extent   | . Yes           | ☐ No         | Yes Yes           | ☐ No      |
| Q | . Have you been diagnosed by a member of the medical profession as having Acquired Immune   | _               |              |                   |           |
|   | Deficiency Syndrome (AIDS) or ever tested positive for Human Immunodeficiency Virus (HIV)?  |                 | ∐ No         | Yes               | No        |
| h | n. Have any of your immediate family members (parents, brothers and sisters) died of or been diagnosed  |                 |              |                   |           |
|   | as having coronary artery disease, stroke, diabetes, cancer, polycystic kidney disease or Huntington's disease prior to age 60?   | Yes             | □No          | ☐ Yes             | □No       |
|   |   | 100             | 110          | 100               | 110       |
|   |   |                 |              |                   |           |

(please provide details for "Yes" answers on following page)

| Famili≀ L          | lietory                        | Age if Living    | Age at Dooth    | Cause of Death                |                   |   |
|--------------------|--------------------------------|------------------|-----------------|-------------------------------|-------------------|---|
| i aiiiiiy i        | Father                         | -                | -               |                               |                   |   |
|                    | Mother                         |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    | Sisters                        |                  |                 |                               |                   |   |
| Name a             | nd address of pe               |                  |                 |                               |                   |   |
|                    |                                | Toorial of accor |                 |                               |                   |   |
| Telepho            | ne:                            |                  |                 | Date                          | e last consulted: |   |
|                    |                                |                  |                 | ment given:                   |                   |   |
|                    |                                |                  |                 | you currently are taking:     |                   |   |
|                    |                                | ·<br>            |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
| Please pro         | vide details for               | each "Yes"       | answer to Hea   | th questions:                 |                   |   |
|                    | Name of Day                    | Nam              | ie, Address, Te | lephone of Personal Physician |                   | Reason for last consultation                  |
| Question<br>Number | Name of Propo<br>Insured/Child |                  | ONE, so state)  | cal specialists seen          | Date Last Seen    | outcome and any medication treatment received |
|                    |                                |                  | <u> </u>        |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |
|                    |                                |                  |                 |                               |                   |   |

#### 15. Fraud Notice

Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

#### 16. Agreement

The undersigned represent that their statements in this application and Part II Paramed Exam, if such Part II is required by the Company, are true and complete to the best of their knowledge and belief. It is agreed that:

- a. the only statements to be considered as the basis of the policy are those contained in the application or in any amendment to the application;
- b. any prepayment made with this application will be subject to the provisions of the TEMPORARY INSURANCE AGREEMENT;
- c. if there is no prepayment made with this application, the policy will not take effect until:
  - 1. the first premium is paid during the lifetime of the proposed insured(s) and while his/her health and the facts and other conditions affecting their insurability remain as described in this application and Part II, if required; and
  - 2. the policy is delivered to the Owner;
- d. no one except the President, a Vice President, the Secretary, or an Assistant Secretary can make, alter or discharge contracts or waive the Company's rights or requirements; and
- e. this application was signed and dated in the state indicated.

If applying for a Term policy, which is an indeterminate premium plan:

- a. the premium for such plan is guaranteed for the initial guaranteed period, and after such period, the current annual premium is not guaranteed and may change; and;
- b. the premium will never exceed the specified maximum.

| Dated at:   |                               |             |          |
|---|-------------------------------|-------------|----------|
| City  | State                         | Month       | Day Year |
| Print or Type Proposed Insured Name   | Print or Type Pro             | ducer Name  |          |
| X<br>Signature of Dranged Ingured   | Producer No.                  | Profile No. | % Split  |
| Signature of Proposed Insured (or Personal Representative if proposed insured is a minor) | <b>X</b><br>Signature of Prod | ducer       |          |
| Print or Type Owner if not Proposed Insured   |                               |             |          |
|   | Print or Type Pro             | ducer Name  |          |
| X Signature of Owner if not Proposed Insured  | Producer No.                  | Profile No. | % Split  |
|   | <b>X</b><br>Signature of Proc | ducer       |          |

### **Application for Individual Life Insurance** Authorization

Ameritas Life Insurance Corp. ("Company") P.O. Box 305086, Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office

# Authorization to Obtain and Disclose Information Proposed Insured/Patient Name (please print): Date of Birth:

I authorize any health care providers, pharmacy benefit manager, hospitals, insurers, consumer reporting agency, government agency, financial institution, and/or accounting, educational institution, or employer; having data or facts about the proposed insured's or claimant's physical or mental condition, medical care, advice, treatment, prescription drug records, the use of drugs, alcohol, or tobacco, HIV, AIDS and sexually transmitted diseases, financial status, education records, or employment status or other relevant data or facts about the proposed insured or claimant; including wage and earnings, or data or facts with respect to other insurance coverage; to give all data or facts to the Company, its reinsurers, or any agent or agency acting on the Company's behalf.

I authorize MIB, Inc., and any MIB member insurer, to provide any medical or personal information that it has about me to the Company, its reinsurers or any MIB-authorized third-party administrator performing underwriting services on the Company's behalf. I also authorize the Company, its reinsurers or authorized third-party administrator, to make a brief report of my protected health information to MIB, Inc.

By my signature, I acknowledge that any agreements I have made to restrict my protected health information do not apply to this authorization and I instruct any physician, health care professional, hospital, clinic, medical facility, other health care provider or health plan, insurer, or other entity subject to HIPAA to release and disclose my medical record without restriction. I understand that my personal information, including my protected health information disclosed under this authorization, will be incorporated into and made a part of any life insurance policy(s) issued by the Company in connection with the application(s) for insurance that I have submitted to the Company. I further understand that the policy(s) will be delivered to the policy owner, which may be my employer or other party. The information included and forming a part of such policy(s), including my protected health information, may be disclosed to the policy owner.

I understand any information disclosed under this authorization may no longer be covered by the privacy provisions of HIPAA and may be subject to redisclosure. Statement required by 164.508(c)(2)(ii). I understand I do not have to sign this authorization in order to obtain health care benefits (treatment, payment or enrollment). My refusal to sign this form will not adversely affect my ability to receive health care services, reimbursement for services, enrollment in a health plan, or my eligibility for health benefits.

Data or facts obtained will be released only: (1) to reinsurers; (2) to persons performing business duties as directed or contracted for by the Company related to the proposed insured's application or claim or other insurance-related functions; (3) as permitted or required by law; (4) to government officials when necessary to prevent or prosecute fraud or other illegal acts; and (5) to any person or entity having an authorization expressly permitting the disclosure. I acknowledge and agree that the personal data or facts used or disclosed under this authorization may be subject to redisclosure and no longer protected by federal privacy regulations.

I acknowledge and agree that the above data and facts will be used to: (1) underwrite an application for coverage; (2) obtain reinsurance; (3) resolve or contest any issues of incomplete, incorrect, or misrepresented information on the application identified above which may arise during the processing or review of the application, or any other application for insurance; (4) administer coverage and claims; and (5) complete a consumer report, investigative consumer report or telephone interview about the proposed insured or claimant.

I agree that this authorization is valid for such time limit, if any, permitted by applicable law in the state where the policy is delivered or issued for delivery. I also agree that a copy is as valid as the original. I, or my authorized representative, am entitled to a copy. For purposes of collecting data or facts relating to a claim for benefits, this authorization is valid for the duration of the claim. I understand that: (1) I can revoke this authorization at any time by giving written request to the Company; (2) revoking this authorization will not affect any prior action taken by the Company in reliance upon this authorization; and (3) failing to sign, or revoking this authorization may impair the Company's ability to process my application or evaluate my claim and may be a basis for denying this application or a claim for benefits.

I acknowledge receipt of the Notice of Insurance Information Practices.

| Dated at: City                      | State | Month Day Year   |
|-------------------------------------|-------|--|
| Print or Type Proposed Insured Name |       | Print or Type Name of Personal Representative of Proposed Insured  |
| X<br>Signature of Proposed Insured  |       | X Signature of Personal Representative of Proposed Insured   |
|                                     |       | Description of Authority of Personal Representative (Parent, Legal Guardian, Attorney-in-Fact) (attach documentation in support of your authority) |

This Authorization complies with the HIPAA Privacy Rules.

ICC16 UN 2078 ZZ 11-16 11-09-17

## **Application for Individual Life Insurance** Producer's Statement

| Ameritas Life Insurance Corp. ("Company") P.O. Box 305086, N  | Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office                 |  |  |  |  |  |
|---|---|--|--|--|--|--|
| 1. Background Information   |   |  |  |  |  |  |
| a. How well acquainted are you with the purchaser?  |   |  |  |  |  |  |
|   | Relative (relationship):  |  |  |  |  |  |
| b. Initial contact with purchaser?  | ☐ Home-Office Lead ☐ Cold Call ☐ Other:   |  |  |  |  |  |
|   |   |  |  |  |  |  |
| 2. Was this a Competitive Situation?  | ompeting Company:   |  |  |  |  |  |
| 3. Did you receive Home Office Assistance?  | No (if yes, please provide details in Producer Remarks)                         |  |  |  |  |  |
| 4. Life Insurance Information   |   |  |  |  |  |  |
| a. If proposed insured is married, indicate amount of life insurance  | e in force on spouse: \$  |  |  |  |  |  |
| b. If proposed insured is under 18 years of age:  |   |  |  |  |  |  |
| Amount of insurance in force on life of parents: \$   |   |  |  |  |  |  |
| Are all of proposed insured's minor brothers and sisters insured  | ed's minor brothers and sisters insured for an equal amount?                    |  |  |  |  |  |
| Purpose of Insurance:   |   |  |  |  |  |  |
|   | ment   Education Funding   Retirement Funding                                   |  |  |  |  |  |
| *   |   |  |  |  |  |  |
| d. Business:  | ·   |  |  |  |  |  |
| Split Dollar Other (specify):   |   |  |  |  |  |  |
| e. Estate: Charitable Gift Estate Tax Other (specify  | <i>)</i> ;  |  |  |  |  |  |
| 5. Was the application signed in the owner's resident st  | ate? Yes No If "No", explain:   |  |  |  |  |  |
| G. Discounts (sheet arrangists have if analizable)  |   |  |  |  |  |  |
| 6. Discounts (check appropriate box, if applicable)   | na naliau numbara ar ingurad namas.   |  |  |  |  |  |
| Same Payor Discount (Term or Term & IUL only). Provide existing   | ig policy numbers or insured names:   |  |  |  |  |  |
| Employee / Producer Discount (EE must complete Payroll Dedu   |   |  |  |  |  |  |
| Association Discount (Ameritas approval required) Association   |   |  |  |  |  |  |
|   |   |  |  |  |  |  |
| 7. Underwriting Class Quoted  |   |  |  |  |  |  |
|   | Standard Rapid Standard Other/Rating  |  |  |  |  |  |
| <b>Tobacco:</b> ☐ Preferred ☐ Standard ☐ Rapid Standard ☐   | Other/Rating  |  |  |  |  |  |
| 8. Producer Remarks   |   |  |  |  |  |  |
|   |   |  |  |  |  |  |
| 9. Producer's Certification (must be signed and dated)  |   |  |  |  |  |  |
| Certify that:   | applied for is suitable for the policy owner based on the information furnished |  |  |  |  |  |
| by the proposed insured and/or policy owner in this application.  | applied for is suitable for the policy owner based on the information furnished |  |  |  |  |  |
| • All of the sales materials used have been approved in advance be  | •   |  |  |  |  |  |
| • I am familiar with the Guide to Market Conduct, and the sale of   | ·   |  |  |  |  |  |
| <ul> <li>I have verified the accuracy of the proposed insured's and/or ow</li> <li>I certify that I have truly and accurately recorded on the applicat</li> </ul> |   |  |  |  |  |  |
| This application was in fact signed and dated in the state indicate   |   |  |  |  |  |  |
|   |   |  |  |  |  |  |
| χ   |   |  |  |  |  |  |
| Signature of Producer   | Producer No. / Profile No.  |  |  |  |  |  |
| D. J. F. H. M. C.   |   |  |  |  |  |  |
| Print Full Name of Producer   |   |  |  |  |  |  |

ICC16 UN 2078 ZZ 11-16 11-09-17

**Individual Life Insurance Supplemental Application for Index UL** Ameritas Life Insurance Corp. ("Company") P.O. Box 305086, Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office Allocation Instructions: % Fixed Account: a current interest rate. \_\_\_\_\_\_% S&P 500 – Capped with 100% participation rate 1-year Point-to-Point. % S&P 500 – Capped with adjustable participation rate 1-year Point-to-Point. % S&P 500 - Capped with 100% participation rate 2-year Point-to-Point. % Russell 2000 – Capped with 100% participation rate 1-year Point-to-Point. % BNP MMA 5 – Uncapped with adjustable participation rate 1-year Point-to-Point. % BNP MMA 5 – Uncapped with adjustable participation rate 2-year Point-to-Point. **100** % Total Account value in each Index Option will renew into new participation accounts in that same Index Option at the end of each index period. Dollar Cost Averaging Dollars From: \$\_\_\_\_\_ Fixed Account To: \_\_\_\_\_\_% S&P 500 — Capped with 100% participation rate 1-year Point-to-Point. % S&P 500 – Capped with adjustable participation rate 1-year Point-to-Point. % S&P 500 – Capped with 100% participation rate 2-year Point-to-Point. \_\_\_\_\_\_ Russell 2000 – Capped with 100% participation rate 1-year Point-to-Point. % BNP MMA 5 – Uncapped with adjustable participation rate 1-year Point-to-Point. \_\_\_\_\_\_\_ BNP MMA 5 – Uncapped with adjustable participation rate 2-year Point-to-Point. Ameritas Life is instructed to transfer the amount(s) designated above from the Fixed Account to the selected Index Option(s). Transfers will occur monthly and will begin as of the index date after the receipt by the Client Service Office of this request. Minimum transfer is \$100. Telephone Transfer Authorization If no election is made, the default will be "No." I hereby authorize and direct the Company to make allowable transfers of funds or reallocation of premiums among available Index Options based upon instructions received by telephone from: a) myself, as Owner; b) my Producer; and c) the person(s) named below. The Company will not be liable for following instructions communicated by telephone that it reasonably believes to be genuine. The Company will employ reasonable procedures, including requiring the policy number to be stated, recording all instructions received by telephone, and mailing written confirmations. If the Company does not employ reasonable procedures to confirm that instructions communicated are genuine, the Company may be liable due to unauthorized or fraudulent instructions. If no election is made, the default will be "No." b. Do you allow your Producer to have telephone transfer authorization? Yes No c. Provide the following information for additional person(s) you wish to have telephone transfer authorization: Name \_\_\_\_ Address I understand: a) all telephone transactions will be recorded; and b) this authorization will remain in force until the authorization is revoked by either

the Company or me. The revocation is effective when received in writing or by telephone by the other party.

I acknowledge receipt of Notice of Insurance Information Practices.

Signature of Producer

Fraud Notice: Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

| Dated at: |            |       |                                   |         |     |      |
|-----------|------------|-------|-----------------------------------|---------|-----|------|
|           | City       | State |                                   | Month   | Day | Year |
| X         |            |       | X                                 |         |     |      |
| Signature | e of Owner |       | Signature of Joint Owner (if appl | icable) |     |      |
| X         |            |       |                                   |         |     |      |

ICC17 UN 2078 ZZ IUL 01-17 04-10-17

## **Temporary Insurance Agreement**

Ameritas Life Insurance Corp. ("Company") P.O. Box 305086, Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office

This Temporary Insurance Agreement (TIA) may provide LIMITED coverage, as described herein, while we review the Proposed Insured's application (Application) to determine if we will issue the policy applied for. This TIA does not commit the Company to issue any policy.

Opt Out. By checking this box I am opting out of having temporary coverage during the underwriting process.

(Please sign this form and return with the application)

Part 1: Questions

NO REPRESENTATIVE OF THE COMPANY IS AUTHORIZED TO ACCEPT MONEY IN CONSIDERATION FOR LIFE INSURANCE if any of the questions below are answered "Yes" or left blank with respect to the Proposed Insured, as NO life Insurance coverage will take effect under this TIA as a result of a blank or "Yes" answer

#### Part 2: Limited Coverage

No matter how much insurance has been applied for or how much of an advanced payment has been made, this TIA provides limited coverage as described below. Additionally, this TIA does not provide or cover any additional benefits or riders that may have been applied for in the Application.

If the Proposed Insured dies during the TIA coverage period, any liability of the Company may not exceed the lesser of: (a) the initial base amount applied for in the Application; or (b) **\$1,000,000**.

## Part 3: Coverage Period

Coverage begins when the Application and this TIA have been completed and signed, a premium has been properly accepted as limited by Part 1 of this TIA, and the terms and conditions of this TIA have been met.

**Coverage ends** automatically on the earliest of the following dates:

- 1. 75 days after the date of this TIA,
- 2. The date coverage starts under any policy resulting from the Application,
- 3. Ten (10) days after the Company has approved the Application as other than applied for,
- 4. Five (5) days after the Company mails a notice that the Application is either declined or withdrawn, or
- 5. The day the Company refunds your premium.

#### Part 4: Limitations

- 1. **The Company's Liability:** Except as limited by this TIA, the Company's liability is governed by the terms and conditions of the policy for which you would have qualified based on current Company occupational and financial underwriting guidelines.
- 2. **Contestability for Misrepresentation:** The Company may contest and void this TIA for incorrect, untrue, incomplete, or omitted statements or any other material misrepresentation in the answers to the questions above in Part 1 or in any statement in the Application.
- 3. **Suicide:** If a Proposed Insured dies by suicide while sane or insane or from an intentionally self-inflicted injury, the Company's liability under this TIA will be limited to a refund of the premium payment submitted with the Application.
- 4. Coverage: No coverage is provided for anyone other than the Proposed Insured.
- 5. Other: If any provision of this TIA is not enforceable under state law, all other terms and conditions shall continue in full force and effect.

ICC16 UN 1891 TIA ZZ 11-16 02-17-17

Temporary Insurance Agreement (continued)

| Part 5: Premium Payment   |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|
| ake all checks or other forms of payment payable to <b>Ameritas Life Insurance Corp.</b> The minimum premium required for coverage under this TIA is e amount equal to the one-month premium for the Policy applied for regardless of payment mode. |  |  |  |  |  |  |  |
| Received from   | this day of  |  |  |  |  |  |  |
| in the year of, by check or Electronic Fund Tra   | ansfer (EFT) authorization, the amount of \$   |  |  |  |  |  |  |
| Part 6: Signatures  |  |  |  |  |  |  |  |
| No coverage is provided under this TIA unless all terms and condit that is not honored when presented for payment. This TIA is also $\nu$   | tions of this TIA are met. This TIA is void if the payment is made by a check or draft<br>void if there are any modifications made to the terms of this TIA. |  |  |  |  |  |  |
| I have read, understand, and agree to all the terms and condi   | itions of this TIA and acknowledge receiving a copy of the TIA.  |  |  |  |  |  |  |
| Χ   | Χ  |  |  |  |  |  |  |
| Signature of Proposed Insured (or Personal Representative if Proposed Insured is a minor)   | Signature of Proposed Owner (if other than Proposed Insured)   |  |  |  |  |  |  |
| X   |  |  |  |  |  |  |  |
| Signature of Producer   | Date   |  |  |  |  |  |  |

ICC16 UN 1891 TIA ZZ 11-16 02-17-17

## Accelerated Death Benefit For Chronic, Critical And Terminal Illness Rider Disclosure Statement

#### Ameritas Life Insurance Corp.

Accelerated death benefit riders are NOT long term care riders and are not intended to qualify as long term care insurance. The amount this rider will pay may NOT be enough to cover nursing home or other bills. The *owner* may use the money received from this rider for any purpose.

Benefits paid under this rider may be taxable. Some of the benefits provided by this rider are intended to be non-taxable. However, tax laws can change affecting the taxability of benefits. *We* recommend that *you* contact *your* tax advisor to assess the impact of these benefits.

This rider MAY affect Medicaid eligibility. If *you* have an accelerated death benefit rider, *you* MAY be required to receive and spend all of the available funds in *your* policy to become eligible for Medicaid or other government assistance programs.

We will accelerate the payment of the death benefit for a qualifying event subject to the provisions of this rider. The accelerated payment is referred to as an accelerated death benefit. For any *critical illnesses*, *you* must request an accelerated death benefit within 12 months of the date of the qualifying event.

QUALIFYING EVENTS. There are 17 conditions, classified under three illnesses, which constitute qualifying events covered under this rider.

#### CHRONIC ILLNESS. The insured:

- (1) is unable to perform (without hands-on assistance) at least two *activities of daily living*, and has been unable to perform them for a period of at least 90 days; or
- (2) has suffered severe cognitive impairment to the extent that substantial supervision is required to ensure the insured's health and safety.

CRITICAL ILLNESS. One of the following events experienced by the insured:

| Condition   | Description  |
|-------------|--|
|             | A definite diagnosis of a disease manifested by the presence of one or more malignant tumors and characterized by the uncontrolled growth and spread of malignant cells and the invasion of normal neighboring tissue or distant lymph node or organ metastasis. Types of cancer include carcinoma, melanoma, leukemia, lymphoma, multiple myeloma, myelodysplastic syndrome, and sarcoma. The diagnosis of Invasive Life Threatening Cancer must be established according to the criteria of malignancy established by a board certified specialist acting with their specialty The American Board of Pathology after a study of the histocytologic architecture or pattern of the suspect tumor, tissue, or specimen that confirms such malignancy. The date of the histopathological examination that establishes a definite diagnosis. |
| Invasive    | No benefit will be payable under this condition for any of the following:  |
| Life        | (a) Pre-malignant lesions, benign tumors, polyps, or dysplasia;  |
| Threatening | (b) Carcinoma in-situ;   |
| Cancer      | (c) Any non-melanoma skin cancer, except those with distant lymph node or organ metastasis;  |
|             | (d) Malignant melanoma skin cancer that is less than or equal to 1.0 mm in thickness, unless it is ulcerated or is accompanied by distant lymph node or organ metastasis;  |
|             | (e) Chronic lymphocytic leukemia classified as Rai Stage 0;  |
|             | (f) Early prostate cancer diagnosed as T1a or T1b by the AJCC Staging System without distant lymph node or metastasis; and   |
|             | (g) Papillary thyroid cancer or follicular thyroid cancer, or both, that is less than or equal to 2 cm in greatest diameter and is classified as T1 by the AJCC Staging System, without lymph node or distant metastasis.  |
|             | A cerebrovascular incident caused by infarction or brain tissue, cerebral hemorrhage,thrombosis or embolization from an extra-cranial source and producing a measurable neurological deficit that persists for at least 30 consecutive days following the occurrence of the stroke.  |
| Stroke      | Stroke does NOT include Transient Ischemic Attacks (TIAs), Vertebro-basilar insufficiency, retinal vessel illnesses, lacunar infarcts which do not meet the definition of stroke as described above or incidental findings on neuroimaging studies.  |
|             | The diagnosis of stroke must be made by a neurologist based on documented neurological deficits and confirmatory neuroimaging studies.   |
|             | Intracerebral vascular events due to trauma are not covered.   |

| Condition                            | Description   |  |  |  |
|--------------------------------------|---|--|--|--|
| Major<br>Heart<br>Attack             | The death of a portion of the heart muscle resulting from obstruction of blood supply to the relevant area.  Major Heart Attack does NOT include angina or the chance finding of electrocardiographic (EKG) changes indicative of a previous heart attack.  The diagnosis of Major Heart Attack must be made by a <i>physician</i> and be based on the presence of a diagnostic elevation of cardiac enzymes or biomedical markers and the presence of chest pain and at least one of the following:  (a) new electrocardiographic (EKG) changes which support the diagnosis;  (b) identification of an intracoronary thrombus byangiography; or  (c) imaging evidence of a new loss of viable heart muscle or a new regional wall motion abnormality.  |  |  |  |
| End Stage<br>Renal Failure           | The irreversible and total failure of both kidneys in which the use of hemodialysis or peritoneal dialysis is deemed to be medically necessary. The diagnosis must be established by a Consultant Nephrologist.   |  |  |  |
| Major<br>Organ<br>Transplant         | A definite diagnosis of the irreversible failure of any of the following organs or tissues:  (a) heart; (b) both lungs; (c) liver; (d) both kidneys; (e) pancreas; or (f) bone marrow.  Transplantation must be medically necessary, and must be documented as such by a Transplant specialist.  The insured must be placed on a transplant list or have been the recipient of a heart, lungs, liver, kidneys, pancreas or bone marrow, and limited to these entities.  |  |  |  |
| ALS                                  | A definite diagnosis of ALS (Amyotrophic Lateral Sclerosis) diagnosed by a Consultant Neurologist.  |  |  |  |
| Blindness<br>due to<br>Diabetes      | A definite diagnosis of the total and irreversible loss of vision in both eyes solely as a result of diabetic retinopathy. The diagnosis of blindness must be made by a Consultant Ophthalmologist and be evidenced by:  (a) the corrected visual acuity being 20/200 or less in both eyes; or  (b) the field of vision being less than 20 degrees in both eyes.  |  |  |  |
| Paralysis<br>of two or<br>more limbs | The complete and permanent loss of use of two or more limbs through neurological injury for a continuous period of at least 90 days. Paralysis must be confirmed by a <i>physician</i> board certified in Neurology.  |  |  |  |
| Major Burns                          | The definite diagnosis of burns that are a full-thickness or third-degree burn covering at least 20% of the body surface. The diagnosis must be established by a hospital unit.   |  |  |  |
| Coma                                 | A profound state of unconsciousness from which the <i>insured</i> cannot be aroused to consciousness, and in which stimulation will produce no more than primitive avoidance reflexes, which last for a period of at least 96 hours, and for which period the Glasgow coma score must be 4 or less.  A definite diagnosis of coma must be documented by evidence of a neurological deficit that is expected to last for a continuous 12-month period or longer from the date of the diagnosis to determine coma.  Life support systems must be required throughout the period of unconsciousness as well as the following exclusions: (1) Coma secondary to any alcohol or drug abuse and/or narcotics are not covered by this definition. (2) Coma caused/prolonged due to therapeutic reasons is not included in this definition. |  |  |  |
| Aplastic<br>Anemia                   | A definite diagnosis of a chronic persistent bone marrow failure, confirmed by biopsy, which results in anemia, neutropenia and thrombocytopenia requiring blood product transfusion, and treatment with at least one of the following:  (a) Marrow stimulating agents;  (b) Immunosuppressive agents; or  (c) Bone marrow transplantation.  The diagnosis of Aplastic Anemia must be made by a specialist.   |  |  |  |

| Condition                                     | Description   |
|---|---|
| Benign<br>Brain<br>Tumor                      | A non-cancerous tumor within the cerebral tissue or the cerebral meninges resulting in permanent neurological symptoms and where open, surgical intervention is deemed medically necessary. The tumor must be confirmed by a CT scan or MRI examination of the brain. Tumors in the pituitary gland, cysts, granulomas and tumors in the cranial nerves (e.g. acoustic neuroma), or malformations in, or of, the brain substance, cerebral arteries or veins and/or the spinal cord are not covered by this definition. |
| Aortic<br>Aneurysm                            | A definite diagnosis by a specialist that intervention is deemed medically necessary for disease or trauma to the aorta requiring either an open surgical repair with excision and replacement of the diseased or traumatized aorta with a graft or an endovascular repair with a stent graft. Aorta refers to the thoracic and abdominal aorta but not its branches.   |
| Heart Valve<br>Replacement                    | A definite diagnosis determined by a specialist that surgery is medically necessary to replace any heart valve with either a natural or mechanical valve.  Heart valve surgery or repair utilizing transvascular percutaneous valve procedures are not covered by this definition.  |
| Coronary<br>Artery<br>Bypass Graft<br>Surgery | A definite diagnosis by a specialist that surgery is medically necessary to correct narrowing or blockage of one or more coronary arteries with bypass graft(s).  Any other surgical procedure, such as but not limited to, angioplasty, intra-arterial procedures, or trans-catheter percutaneous procedures are not covered.  |

**TERMINAL ILLNESS.** The *insured* has been certified by a *physician* as having an illness or physical condition which can reasonably be expected to result in death within 12 months after the date of certification.

**PREMIUMS DUE.** After payment of an accelerated death benefit, *you* are required to pay the premium necessary to keep the base policy and any attached riders in force.

The accelerated death benefit plus any administrative fee plus accrued interest will be a lien against the death benefit proceeds, not against any policy *cash surrender value*. After an accelerated death benefit has been paid both your access to the *cash surrender value* and policy lapse benefits will be restricted to the excess of the *cash surrender value* over any lien balance. On the date of death, the death benefit proceeds will be reduced by the amount of any lien balance and any *loan balance*.

We may charge an administrative fee not to exceed \$250 for processing a benefit under this rider. The fee will be added to the lien at the time an accelerated death benefit is paid.

In addition to the administrative fee, there may be a monthly charge for this rider depending on the level of the Residual Death Benefit amount and the Waiver of Monthly Deduction period elected by the policy owner. Any additional monthly charge for this rider will be shown on the policy schedule.

Payment of an accelerated death benefit will decrease the death benefit proceeds by the following:

- (1) the amount of an accelerated death benefit paid; plus
- (2) any administrative fee and any charges associated with this rider; plus
- (3) interest, as defined in the rider, on the amount of an accelerated death benefit paid plus any administrative fee.

When an accelerated death benefit is paid under this rider, an accelerated death benefit payment will be first used to repay a portion of any outstanding *loan balance* under the policy. The portion to be repaid will be determined by the product of the *loan balance* and the amount of an accelerated death benefit payment divided by the *eligible amount* under the policy as of the date an accelerated death benefit is paid. The remaining accelerated death benefit will be paid to *you*.

Underwriting approval is required for this rider.

| X                  | x                     |
|--------------------|-----------------------|
| Signature of Owner | Signature of Producer |
|                    |                       |
| Date               | Date                  |

#### **Accelerated Death Benefit For Terminal Illness Rider Disclosure Statement**

#### Ameritas Life Insurance Corp.

Accelerated death benefit riders are NOT long term care riders and are not intended to qualify as long term care insurance. The amount this rider will pay may NOT be enough to cover nursing home or other bills. The *owner* may use the money received from this rider for any purpose.

Benefits paid under this rider may be taxable. Some of the benefits provided by this rider are intended to be non-taxable. However, tax laws can change affecting the taxability of benefits. *We* recommend that *you* contact *your* tax advisor to assess the impact of these benefits.

This rider MAY affect Medicaid eligibility. If *you* have an accelerated death benefit rider, *you* MAY be required to receive and spend all of the available funds in *your* policy to become eligible for Medicaid or other government assistance programs.

We will accelerate the payment of the death benefit for a qualifying event subject to the provisions of this rider. The accelerated payment is referred to as an accelerated death benefit.

**TERMINAL ILLNESS.** The *insured* has been certified by a *physician* as having an illness or physical condition which can reasonably be expected to result in death within 12 months after the date of certification.

**PREMIUMS DUE.** After payment of an accelerated death benefit, *you* are required to pay the premium necessary to keep the base policy and any attached riders in force.

The accelerated death benefit plus any administrative fee plus accrued interest will be a lien against the death benefit proceeds, not against any policy *cash surrender value*. After an accelerated death benefit has been paid both your access to the *cash surrender value* and policy lapse benefits will be restricted to the excess of the *cash surrender value* over any lien balance. On the date of death, the death benefit proceeds will be reduced by the amount of any lien balance and any *loan balance*.

We may charge an administrative fee not to exceed \$250 for processing a benefit under this rider. The fee will be added to the lien at the time an accelerated death benefit is paid.

Payment of an accelerated death benefit will decrease the death benefit proceeds by the following:

- (1) the amount of an accelerated death benefit paid; plus
- (2) any administrative fee; plus
- (3) interest, as defined in the rider, on the amount of an accelerated death benefit paid plus any administrative fee.

When an accelerated death benefit is paid under this rider, an accelerated death benefit payment will be first used to repay a portion of any outstanding *loan balance* under the policy. The portion to be repaid will be determined by the product of the *loan balance* and the amount of an accelerated death benefit payment divided by the *eligible amount* under the policy as of the date an accelerated death benefit is paid. The remaining accelerated death benefit will be paid to *you*.

Underwriting approval is required for this rider.

| x                  | X                     |
|--------------------|-----------------------|
| Signature of Owner | Signature of Producer |
|                    |                       |
| Date               | Date                  |

ADBTIRUL DISC 1-17 02-06-17

## Notice and Consent Form for Testing Which May Include AIDS Virus (HIV) Antibody/Antigen Testing

| Ameritas Life Insurance Corp. ("Company") P.O. Box 3050  | 086, Nashville, TN 37230-50                                  | 086 / 800-262-2360 / Client Service Office  |  |
|--|--|---|--|
| Examiner:  |  |   |  |
| Address:   |  |   |  |
| To determine your insurability, the Insurer named above (the Insurallysis. All tests will be performed by a licensed laboratory.   | surer) has requested that you                                | provide a sample of your body fluids for testing and  |  |
| Tests will be performed to determine the presence of HIV antibody test that we perform is actually a identifies AIDS viral particles. These tests are extremely accurarelated lipids (fats), and screening for liver and kidney disorders  | series of tests done by a meate. Other tests which may be    | dically accepted procedure. The HIV antigen test directly e performed include determinations of cholesterol and |  |
| All test results will be treated confidentially. They will be reported by the laboratory to the Insurer. When necessary for business reasons in connection with insurance you have or have applied for with the Insurer, the Insurer may disclose test results to others involved in the underwritand claims review process. If the HIV test is positive, the results will be reported to the local health department or the State Department of Head and if the Insurer is a member of MIB, Inc. ("MIB"), the Insurer may report the results in a generic code which signifies only a non-specific test abnormality. If your HIV test is normal, no report will be made about it to MIB. Other test results may be reported to MIB in a more specific may approximately the test is normal, no report will be made about it to MIB. Other test results may be reported to MIB in a more specific may be organizations described in this paragraph may maintain the test results in a file or data bank. There will be no other disclosure of test results even that the tests have been done except as may be required or permitted by law or as authorized by you.   |  |   |  |
| If your HIV test results are normal, no routine notification will be designated physician or your local Health Department will conta which, in the Insurer's opinion, are significant. The Insurer may authorize disclosure and with whom you may wish to discuss the state of the significant of the sign | act you. The Insurer may also<br>ask you for the name of a p | contact you if there are other abnormal test results  |  |
| Positive HIV antibody/antigen test results do not mean that you AIDS-related conditions. Federal authorities say that persons w virus and capable of infecting others.   |  |   |  |
| Positive HIV antibody or antigen test results or other significant that your application may be declined, that an increased premiu   |  |   |  |
| In the event of a positive HIV test result, I authorize the Insurer counseling and for Health Department reporting purposes:   | to send test results to the fo                               | llowing physician or health care provider for post-test   |  |
| Name and address of designated physician/health care provide   | r:   |   |  |
| I understand that I have the right to request and receive a copy valid as the original.  | of this authorization. A phot                                | ocopy or transmitted facsimile of this form will be as  |  |
| Proposed Insured   | Date of Birth  |   |  |
| Signature of Proposed Insured or Parent/Guardian   | <br>Date   | State of Residence  |  |

UN 1599 ZZ 02-17-17

## Life Policy

## Internal and External Replacement Form

| Policy number to be surrendered:    Vame of Policyholder:  | Policy number to be surre  | endered:  |   |                   |   |
|--|--|---|---|-------------------|---|
| As a solution of the policyholder:   |  |   |   |                   | SSN/TIN Number:   |
| Which type of policy is being replaced?  |  |   |   |                   |   |
| Existing Proposed  Face Amount  Death Benefit  Annual Premium  Cash Value  Loan Indebtedness  Dividends  Dividend Accumulation  Surrender Charges  4. Why is the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax stribjectives and, (4) such other information used or considered to be reasonable by the producer in making reconstant:  Month  Day  Year  K  Divider Month  Day  Year  K  Joint Owner Signature   | 1. For which type of poli  | cy is the policyholder applyi   | ng?   |                   |   |
| Existing Proposed  Face Amount  Death Benefit  Annual Premium  Cash Value  Loan Indebtedness  Dividends  Dividend Accumulation  Surrender Charges  4. Why is the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing this product must have reasonable grounds for believing that the recommendation they are make reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making reconsidered  Month Day Year  Month Day Year  Month Day Year  Joint Owner Signature  |  |   |   |                   |   |
| Please attach any illustrations used to present this case.  Producers selling this product must have reasonable grounds for believing that the recommendation they are make reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making recompanies.  Month Day Year  Month Day Year  Joint Owner Signature   | 3. Are you the producer  | of record on the policy that  | is being replaced?  | ′es No            |   |
| Death Benefit  Annual Premium  Cash Value  Loan Indebtedness  Dividends  Dividend Accumulation  Surrender Charges  4. Why is the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing this product must have reasonable grounds for believing that the recommendation they are massis of the facts disclosed by the client about the client's investments, other insurance products, financial situations and, (4) such other information used or considered to be reasonable by the producer in making recompact.  Month Day Year  Month Day Year  Joint Owner Signature   |  | Existing  | Propos  | sed               |   |
| Death Benefit  Annual Premium  Cash Value  Loan Indebtedness  Dividends  Dividend Accumulation  Surrender Charges  4. Why is the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing this product must have reasonable grounds for believing that the recommendation they are make reasonable efforts to obtain information concerning (1) the client's investments, other insurance products, financial situake reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making reconcerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making reconcerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making reconcerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making reconcerning (1) the client's financial status, (2) the client's financial status, (3) the client's financial status, (4) the client's financial status, (5) the client's financial status, (6) the client's financial status, (7) the client's financial status, (8) the client's financial sta | Face Amount  | -   |   |                   |   |
| Annual Premium  Cash Value  Loan Indebtedness  Dividends  Dividend Accumulation  Surrender Charges  4. Why is the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing the facts disclosed by the client about the client's investments, other insurance products, financial situake reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making recordate:  Month  Day  Year  Month  Day  Year  Joint Owner Signature   |  |   |   |                   |   |
| Cash Value Loan Indebtedness Dividends Dividend Accumulation Surrender Charges  4. Why is the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee Producers selling this product must have reasonable grounds for believing that the recommendation they are massis of the facts disclosed by the client about the client's investments, other insurance products, financial situake reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making recordate:    Month   Day   Year   X  | Annual Premium   |   |   |                   |   |
| Dividends Dividend Accumulation Surrender Charges  4. Why is the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee reasonable grounds for believing that the recommendation they are masis of the facts disclosed by the client about the client's investments, other insurance products, financial situake reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making recomplete.  Month Day Year  Month Day Year  Joint Owner Signature   |  |   |   |                   |   |
| Dividend Accumulation Surrender Charges  4. Why is the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing the existing the existing that the recommendation they are mass of the facts disclosed by the client about the client's investments, other insurance products, financial situation hake reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax state bjectives and, (4) such other information used or considered to be reasonable by the producer in making recomplete.  Month Day Year  Month Day Year  Joint Owner Signature   |  |   |   |                   |   |
| Dividend Accumulation Surrender Charges  4. Why is the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional shee existing coverage no longer appropriate? (Use the back of this form or attach an additional sheet existing coverage no longer appropriate? (Use the back of this form or attach an additional sheet existing coverage no longer appropri |  |   |   |                   |   |
| Surrender Charges  4. Why is the existing coverage no longer appropriate? (Use the back of this form or attach an additional shee lease attach any illustrations used to present this case.  roducers selling this product must have reasonable grounds for believing that the recommendation they are masis of the facts disclosed by the client about the client's investments, other insurance products, financial situake reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making reconstate:    Month   Day   Year   X     Doint Owner Signature   Joint O |  |   |   |                   |   |
| Lease attach any illustrations used to present this case.  roducers selling this product must have reasonable grounds for believing that the recommendation they are masis of the facts disclosed by the client about the client's investments, other insurance products, financial situake reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax stabjectives and, (4) such other information used or considered to be reasonable by the producer in making reconstate:  Month  Day  Year  X  Joint Owner Signature   |  |   |   |                   |   |
| lease attach any illustrations used to present this case.  roducers selling this product must have reasonable grounds for believing that the recommendation they are masis of the facts disclosed by the client about the client's investments, other insurance products, financial situake reasonable efforts to obtain information concerning (1) the client's financial status, (2) the client's tax stablectives and, (4) such other information used or considered to be reasonable by the producer in making reconsidere:  Month  Day  Year  Month  Day  Year  Joint Owner Signature   |  |   |   |                   |   |
| Month Day Year   | roducers selling this pro<br>asis of the facts disclos-<br>nake reasonable efforts | duct must have reasonable<br>ed by the client about the cl<br>to obtain information conce | grounds for believing that<br>ient's investments, other<br>rning (1) the client's finan | nsurance product  | ts, financial situation, and needs. The producer shall e client's tax status, (3) the client's investment |
| Month Day Year  X Dwner Signature  Month Day Year  X Joint Owner Signature   | Date:  |   |   |                   |   |
| Owner Signature Joint Owner Signature  | Month  | Day   | Year  |                   |   |
| Print or Type Name of Owner Print or Type Name of Joint Owner  | (<br>Owner Signature   |   |   | oint Owner Signa  | ture  |
|  | Print or Type Name of Ov   | vner  | F   | rint or Type Name | e of Joint Owner  |
| Producer Signature Profile Number/Profile Code   | (  |   |   | rofila Number/Der | ofilo Codo  |

To be completed in duplicate at the time of application. One copy is to be retained by the applicant, the other submitted with the application.

UN 1441 ZZ-Life 03-27-17

## Notice to Applicants Regarding Replacement of Life Insurance or an Annuity

Ameritas Life Insurance Corp. ("Company") P.O. Box 305086, Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office

#### This notice is for your benefit and is required by law.

- 1. If you are urged to purchase life insurance and to surrender, lapse, or in any other way change the status of existing life insurance, the agent is required to give you this notice.
- 2. It may not be advantageous to drop or change existing life insurance in favor of new life insurance, whether issued by the same or a different insurance company.

Some of the disadvantages are:

Signature of Joint Applicant

- a. The amount of the annual premium under an existing policy may be lower than that under a new policy having the same or similar benefits.
- b. Generally, the initial costs of life insurance policies are charged against the cash value increases in the earlier policy years, the replacement of an old policy could result in the policyholder sustaining the burden of these costs twice.
- c. The incontestable and suicide clauses begin anew in a new policy. This could result in a claim under a new policy being denied by the company which would have been paid under the old policy.
- d. Existing policies may have more favorable provisions than new policies in such areas as settlement options and disability benefits.
- e. An existing policy may have a reserve value in addition to any cash value which may be of some benefit to the insured.
- f. The insurance company carrying your current insurance policy can often make a desired change on terms which would be more favorable than if existing insurance is replaced with new insurance.
- 3. It may not be advantageous to change an existing policy to reduced paid-up or extended term insurance or to borrow against its loan value beyond your expected ability or intention to repay in order to obtain funds for premiums on a new policy.
- 4. There may be a situation in which a replacement policy is advantageous. You may want to receive the comments of the present insurance company before deciding this important financial matter.

I hereby acknowledge that I received the above "Notice to Applicants Regarding Replacement of Life Insurance or an Annuity" before I signed the

Date

application for the proposed new insurance.

Signature of Applicant

Date

UN 2174 0K (Page 1 of 3) ZZ 02-20-17

### Statement by Applicant Regarding Notification of Replacement to the Replaced Insurer

I have read the "Notice to Applicants Regarding Replacement of Life Insurance or an Annuity" which was furnished to me by the agent taking the application for this policy.

(Applicant: Please sign <u>ONE</u> of the following statements.)

| 1. Please notify my present insurer(s) regarding this transaction.                                 |   |
|--|---|
| Signature of Applicant   | Date  |
| Signature of Joint Applicant   | Date  |
| 2. Please do not notify my present insurer(s) regarding this transaction                           | on.   |
| Signature of Applicant   | Date  |
| Signature of Joint Applicant   | Date  |
|  | ne other than the insured is the owner of the policy. If someone other than d is under eighteen (18) years of age, the parent is deemed to be the owner |
| Certification by the agent hereby certify that nothing was said or done during the sales presentat | ion to influence the decision of the applicant regarding this statement.  |
| Signature of Agent Da  | ate   |
| nsurance Agency or Agent License Number  |   |

UN 2174 0K (Page 2 of 3) ZZ 02-20-17

#### **Definitions**

**PREMIUMS:** Premiums are the payments you make on the life insurance or annuity contract. They are unlike deposits in a savings or investment program because if you drop the policy, you might get back less than you paid in.

**CASH SURRENDER VALUE:** This is the amount of money you can get if you surrender your life insurance policy or annuity. If there is a policy loan, the cash surrender value is the difference between the cash value printed in the policy and the loan value. Not all policies have cash surrender values.

**LAPSE:** A life insurance policy may lapse when you do not pay the premiums within the grace period. If your policy had a cash surrender value, the insurer might change your policy to as much extended term insurance or paid-up insurance as the cash surrender value will buy. Sometimes, the policy lets the insurer borrow from the cash surrender value to pay the premiums.

**SURRENDER:** You surrender a life insurance policy when you either let it lapse or tell the company you want to drop it. If a policy has a cash surrender value, you can receive such values in cash if you return the policy to the company with a written request.

**PLACE ON EXTENDED TERM:** This means you use you cash surrender value to change your insurance to term insurance with the same insurer. In this case, the net death benefit will be the same as before but you will only be covered for a specified period of time.

**BORROW POLICY LOAN VALUES:** If your life insurance policy has a cash surrender value, you can usually borrow all or part of said amount from the insurer. Interest will be charged according to the terms of the policy, and if the loan and unpaid interest ever exceeds the cash surrender value the policy will be terminated. If you die, the amount of the loan and any unpaid interest due will be subtracted from the death benefits.

**EVIDENCE OF INSURABILITY:** This means proof that you are an acceptable risk. You have to meet the standards of the insurer regarding age, health, occupation, and such other standards as the insurer feels necessary to be eligible for coverage.

**INCONTESTABLE CLAUSE:** This says that after one (1) or two (2) years, according to the provisions of the contract, the insurer shall not resist a claim because you made a false or incomplete statement when you applied for the policy. During the first two (2) years, if there are false or incomplete answers on the application and the insurer discovers them, the insurer can deny a claim as if the policy has never existed.

**SUICIDE CLAUSE:** This says that if you commit suicide after being insured for less than two (2) years, your beneficiaries will receive only a refund of the premiums that were paid.

UN 2174 0K (Page 3 of 3) ZZ 02-20-17

## **Policy Illustration Certification**

Ameritas Life Insurance Corp. ("Company") P.O. Box 305086, Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office

Typically a "policy illustration" is provided to help you understand, in general terms, how a policy will work. A policy illustration shows policy premiums, death benefits, cash values and information about other items that can affect the performance of your policy. Because a policy illustration for the specific policy you are applying for was not provided, we ask that both you and your producer acknowledge:

- 1. Either no policy illustration was used when recommendations were made by my producer or the illustration provided was different than the policy applied for, or
- 2. A computer screen illustration for the policy applied for was displayed but not printed, and
- 3. I understand an illustration reflecting the actual policy issued as a result of this application will be provided at the time of policy delivery.

| Owner (print name)  | _                          |
|---|----------------------------|
| X<br>Signature of Owner                                     | Date                       |
| Producer (print name)                                       | Producer No. / Profile No. |
| X<br>Signature of Producer                                  |                            |
| Proposed Insured (if different than applicant) (print name) | _                          |

#### Instructions to Producer

Submit signed and dated form with the application to the Client Service Office.

UN 0008 ZZ 02-20-17

## **Electronic Fund Transfer (EFT)**

Ameritas Life Insurance Corp. ("Company") P.O. Box 305086, Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office

| Policy Number / Product Ap                           | oplied for   | Print Name of Insured                               | 1  | Initial Draft             | Recurring Draft<br>(may increase) |
|--|--|---|--|---------------------------|-----------------------------------|
|  |  |   |  | \$                        | \$                                |
|  |  |   |  | \$                        | \$                                |
|  |  |   |  | \$                        | \$                                |
| Your representative will                             | be given prior notification  | for any draft amount the                            | premium amount increases by S<br>nat exceeds the \$15 per policy I   | imit.                     | mount included above.             |
| Is this for Existing/Inforc                          | res (  | Complete Section 2 om                               | ly)  | S I aliu 2)               |                                   |
| Check: Attaching                                     | (check one in each column<br>a check for the Initial Moo<br>deposited upon receipt of  | dal Premium (All future                             | recurring premiums will be wit<br>Company.)  | hdrawn on the date ch     | osen below.                       |
| Automatic Withd                                      |  | ium will be withdrawn f                             | rom the account listed below w   | then the policy is issue  | ed by the company.                |
| 2. Recurring Paymo                                   | ents   |   |  |                           |                                   |
| Withdrawal:  | ☐ Monthly ☐ Quarter  | rly 🗌 Semi Annual                                   | Annual   |                           |                                   |
| Withdrawal Date:                                     | thdrawal Date: Withdraw on the day of the month matching the policy's effective date (default if no option is selected)  Withdraw on a different day of the month:   |   |  |                           |                                   |
| Loan Repayment:                                      | If this is an existing police and Mode: Monthly  | •   | xe a loan payment, enter amour<br>emi-annual ☐ Annual  | nt to withdraw: \$        |                                   |
| Bank Account Holder                                  | - print name and address   | as shown on Bank Re                                 |  | ks, drafts                | 9                                 |
| Name of Bank and Br                                  | anch Name, if any, and a   | ddress where account                                | is maintained  |                           |                                   |
| Routing No. (9 digits)                               | Ba   | nk Account No. <i>(Do no</i>                        | t include check number)  |                           |                                   |
| number and bank acc                                  |  | •   | +:00000000   | 0:: 1:00000000            | 00: 1025                          |
| check or a letter fro                                | ces we will require a co<br>m the bank indicating tl<br>d the Account Holder's   | he ABA Routing Numl                                 | per,   | Bank Account gits) Number |                                   |
| If the Bank Account Holder                           | ("Payor") is other than thould the Premiums cease t  | ne Policy Owner, the Co<br>to be paid by Electronic | be terminated by the Policy Ow<br>impany will terminate either or<br>Payment, the Company will ac<br>the date of the policy. | both of the arrangeme     | nts upon written                  |
| whether by electronic or pa                          | s a convenience to me (Payor and undersigned), I hereby request and authorize the Company, to pay and charge to my account checks, drafts or orders, hether by electronic or paper means, drawn on my account by the Company to its own order. This authorization will remain in effect until revoked by me writing, and until the Company actually receives such notice I agree that the Company shall be fully protected in honoring any such order. |   |  |                           |                                   |
| withdrawal, I may be requi                           | red to send the Company  | a replacement paymen                                | ry to fund the policy. If my finar<br>t. If the Company does not rece<br>cy lapses, it no longer offers life                 | eive a replacement pay    |                                   |
| The bank shall be under no and charge of such checks |  |   | d) with any special advice or no   | otice in writing or other | rwise of the payment              |
| <b>Declaration:</b> By signing th                    | is form I certify that I am  | an authorized signature                             | e for the bank account listed ab   | oove.                     |                                   |
| X  |  |   |  |                           |                                   |
| Signature of Bank Accou                              | nt Holder  |   | Date   |                           |                                   |

UN 1917 ZZ 07-18-17